



## LEADERSHIP TACTICS TO INCREASE ENGAGEMENT, EFFICIENCY AND RESULTS

with Dr. Cory Scheer

\$395 (US) per person

VIRTUAL SESSION (3-HOUR)

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Effective leadership is a multifaceted concept that cannot be confined to a one-size-fits-all approach. Situational Leadership, a well-established framework with a rich history of over 50 years, holds the power to revolutionize leaders, teams, and organizations. This transformative approach enables leaders to flexibly adjust their leadership style to align with the varying skills and motivations of team members across different tasks.

In the contemporary landscape characterized by rapid changes and limited resources, the demand for dynamic and impactful leadership has never been greater. Dr. Scheer's program delves into four distinct developmental levels and corresponding leadership styles in a manner that is easily comprehensible and actionable.

By participating in this program, you will be equipped with the knowledge and tools necessary to promptly implement Situational Leadership within your workplace, fostering an environment of adaptability and success.

## DR. CORY SCHEER

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DR. CORY SCHEER is a leadership expert with over 25 years of experience in leadership roles in multiple sectors, Cory has obtained an Executive MBA (Rockhurst University) and a Doctorate in Educational Leadership and Policy Analysis (University of Missouri). Additionally, Cory has taught the topic of Situational Leadership at the collegiate and corporate level. Throughout his professional career Cory has equipped teams and organizations with Situational Leadership principles resulting in workplace culture transformation and consistent accomplishment of objectives and goals. Dr. Scheer is the Founder and CEO of TrustCentric™ Consulting, an organizational and leadership development firm. Cory is also an author, researcher and keynote speaker.

# TOPICS COVERED

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## BUILDING AND MAINTAINING TRUST

DEFINITION AND IMPORTANCE OF TRUST IN THE WORKPLACE.  
CAUSES AND IMPACTS OF DISTRUST ON TEAM DYNAMICS AND PERFORMANCE.  
KEY COMPONENTS OF TRUST: CREDIBILITY, RELIABILITY, AND CARE.

## SITUATIONAL LEADERSHIP AND ADAPTABILITY

OVERVIEW OF SITUATIONAL LEADERSHIP AND ITS IMPORTANCE.  
LEADERSHIP STYLES: DIRECTING, COACHING, SUPPORTING, DELEGATING.  
COMMUNICATION AND SELF-AWARENESS AS TOOLS FOR LEADERSHIP ADAPTABILITY.

## PRACTICAL STRATEGIES FOR LEADERS AND TEAMS

BALANCING SUPPORT AND AUTONOMY: AVOIDING MICROMANAGEMENT.  
THE 'COG' FRAMEWORK: CONCERNS, OPPORTUNITIES, GRATITUDE.  
SELF-REFLECTION AND FEEDBACK AS TOOLS FOR LEADERSHIP GROWTH.

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