



THE ACCOUNTABLE LEADER: HOW TO BUILD A  
CULTURE WHERE EVERYONE OWNS THE RESULTS  
with Linda Galindo  
\$395 (US) per person

VIRTUAL SESSION (3-HOUR)

## THE ACCOUNTABLE LEADER: HOW TO BUILD A CULTURE WHERE EVERYONE OWNS THE RESULTS

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In today's work place, the concept of accountability has taken center stage as a vital business concern. Yet it is all too often confused with punishment, fault-finding, blame, and guilt. If employees take ownership for the success or failure of tasks, projects or initiatives, then an environment of trust, alignment, communication and accountability can be created.

**Personal accountability results in less time spent managing, and more time spent coaching, mentoring and leading.**

Employees who demonstrate

- Responsibility
- Self-Empowerment
- Accountability

are an organization's competitive advantage and the one's you want to develop as your organization's future leaders.

# LINDA GALINDO

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Ms. Linda Galindo is a former radio news personality, turned author, educator, and keynote speaker on the topic of personal and organizational accountability. Her management consulting firm specializes in accountability education to a wide variety of organizations and industries including healthcare, government, financial services, and non-profits. She is an expert in the field of leadership and accountability. Her dynamic, practical and often humorous approach to accountability has left a lasting impression on thousands of people across the US and Canada. Over the past 19 years, she has worked with CEOs, surgeons, elected officials and the leadership of organizations including Intermountain Health Care, the Sundance Institute, Naval Reactors Facility, Park City Municipal Corporation, Abbott, MetLife and AAA of Southern New England. Galindo is the author of *Way to Grow!* (2003), *The 85% Solution; How Personal Accountability Guarantees Success No Nonsense, No Excuses* (Wiley, 2009), and *The Accountability Experience Facilitator's Guide Set* (Wiley, 2010). She co-authored *Where Winners Live - Sell More, Earn More, Achieve More Through Personal Accountability* (Wiley, 2013). Linda is a faculty Member for The Governance Institute and is a past Board Member the National Association of State Boards of Accountancy (NASBA) Center for the Public Trust (2005-2011).

## TOPICS COVERED

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### WHAT IS ACCOUNTABILITY

### BUSINESS CASE FOR ACCOUNTABILITY

PERSONAL LEADERSHIP EXPERIENCE AND CURRENT CHALLENGES

### HOW TO ACHIEVE AND SUSTAIN ACCOUNTABILITY

MEASURING AN ACCOUNTABILITY MINDSET INSTEAD OF ACCOUNTABLE BEHAVIOR  
THE THREE MOST COMMON ACCOUNTABILITY EXCUSES AND WHAT  
TO DO ABOUT THEM.

### 3 TOOLS FOR SUSTAINING ACCOUNTABILITY

CLEAR AGREEMENT,  
ACCOUNTABLE PROBLEM SOLVING  
LOOKING BACK TO GO FORWARD

### WHEN AND HOW TO USE EACH ACCOUNTABILITY TOOL SO EVERYONE OWNS THE RESULTS

FOR REGISTRATION PLEASE CONTACT: **Brendan Dowd** - IMS Regional Director - Saint-Louis  
Phone: **+1 (816) 399 4720** Email: [saintlouis@ims-online.com](mailto:saintlouis@ims-online.com) Website:  
<https://ims-online.com/leadership-development/Saint-Louis/22>