



## MOTIVATION MYTHS: STRATEGIES TO IMPROVE EMPLOYEE ENGAGEMENT AND PERFORMANCE

with Jeff Haden

Complimentary to IMS Members (US) per person

VIRTUAL SESSION (1-HOUR)

# MOTIVATION MYTHS: STRATEGIES TO IMPROVE EMPLOYEE ENGAGEMENT AND PERFORMANCE

Sometimes leaders implement changes to improve employee engagement and motivation. Other times they make changes to improve the bottom-line. But what if you could take steps that will achieve both? This program will discuss real-world and research-based strategies any leader can use to improve employee satisfaction and improve productivity, efficiency, and financial results.

In this program you will discover:

- How high achievers in all fields set themselves up to win
- Why money is not the only motivator
- The amazing impact promotions have on turnover, productivity and even stock prices
- Why you should have less meetings and how to make the ones you have more productive
- Which has a bigger impact - removing toxic employees or hiring superstars?
- An easy fix for the stress and productivity loss created by email

# JEFF HADEN

---

Jeff Haden is a contributing editor for Inc. Magazine, articles read by approximately 3 million people per month. Speaker, ghostwriter, LinkedIn Influencer, author of the NYT bestselling *The Motivation Myth: How High Achievers Really Set Themselves Up to Win*. Prior to changing careers I worked in manufacturing for 20 years; worked my way up from entry-level shop floor to running a 1,000 employee manufacturing plant.

FOR REGISTRATION PLEASE CONTACT: **Brendan Dowd** - IMS Regional Director - Saint-Louis  
Phone: **+1 (816) 399 4720** Email: **[saintlouis@ims-online.com](mailto:saintlouis@ims-online.com)** Website:  
**<https://ims-online.com/leadership-development/Saint-Louis/22>**