



FROM PLAYER TO COACH: MAKING THE  
SUCCESSFUL TRANSITION TO MANAGEMENT  
with Dr. Michael Woodward  
\$395 (US) per person

VIRTUAL SESSION (3-HOUR)

## FROM PLAYER TO COACH: MAKING THE SUCCESSFUL TRANSITION TO MANAGEMENT

The transition from star player to team coach is a tremendous leap. All too often new managers are thrown into challenging circumstances with limited support and resources. With the move to virtual environments, managing is more stressful than ever before.

During this program, Dr. Woodward will share the latest research on what makes a successful manager. Learn proven techniques for developing self-insight, building trust and fostering psychological safety. This program blends rich content with individual exercises and group discussions.

### DR. MICHAEL WOODWARD

Dr. Michael Woodward is a Clinical Assistant Professor of Executive Coaching at New York University (NYU) where he leads the Master of Science program in Executive Coaching and Organizational Consulting. As a consultant and professional coach, Dr. Woody works with both private and corporate clients on building management and leadership capacity. He is the author of the Amazon.com top selling job book *The YOU Plan: A 5-step guide to Taking Charge of Your Career in the New Economy*. Dr. Woody has also published award-winning research on teamwork titled *Cooperation and Competition: The Effects of Team Entrainment and Reward Structure*.

Dr. Woodward has appeared on TODAY Show, LIVE w/ Regis & Kelly, Fox & Friends, and CNN among many others. He has been quoted in the Wall Street Journal, Forbes, and Miami Herald as an expert on workplace issues. He has worked with management and executive level clients at such organizations as: Bacardi USA, SAP, Sugar Foods Corporation, and Department of Homeland Security. Prior to founding HCI in 2005, Dr. Woody served as a management and human resources consultant for PricewaterhouseCoopers Consulting (PwC).

# TOPICS COVERED

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## INTRODUCTION: WHAT MAKES AN EFFECTIVE MANAGER

THE LATEST RESEARCH ON WHAT MAKES A SUCCESSFUL MANAGER  
THE GALLUP 5 MODEL FOR HIGHLY EFFECTIVE MANAGERS

## THE VALUES COMPASS - HOW YOUR VALUES GUIDE YOUR DECISIONS

THE ROLE OF VALUES IN MANAGING AND LEADING  
EXAMPLES OF VALUES IN BUSINESS LEADERSHIP  
IDENTIFYING AND ARTICULATING YOUR FIVE (5) CORE VALUES

## THE TRUST FACTOR - ESTABLISHING AND CREATING A TEAM BOND

A FIVE-COMPONENT MODEL FOR BUILDING TRUST  
PRINCIPLES FOR ESTABLISHING PSYCHOLOGICAL SAFETY  
TACTICS FOR CULTIVATING A SAFE AND OPEN ENVIRONMENT

## COMMITMENTS TO ACTION

FOR REGISTRATION PLEASE CONTACT: **Evangelia Zouras** - IMS Regional Director - New-Jersey  
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