



## VIRTUAL LEADER: DISCOVER, DISRUPT AND DELIVER RESULTS

with Dr. Scott Allen

\$395 (US) per person

VIRTUAL SESSION (3-HOUR)

## VIRTUAL LEADER: DISCOVER, DISRUPT AND DELIVER RESULTS

With recent seismic shifts in the way we interact and connect in the workplace, effective leadership is needed now more than ever. This program helps leaders develop the skills needed for success in the new working environment. Discover the key attributes of effective virtual leaders. Explore how different leadership styles impact productivity and engagement in the digital space. Learn how small shifts in your leadership style can yield big results for your team and, ultimately, your organization.

## DR. SCOTT ALLEN

Scott J. Allen, Ph.D., is the Standard ProductsDr. James S. Reid Chair in Management at John Carroll University. Allen is an associate professor and teaches courses in leadership, management skills, and executive communication. In 2014 he was awarded the Wasmer Outstanding Teaching Award for his work in the classroom. Scott has published more than 50 book chapters and peer-reviewed journal articles. His most recent project is a leadership textbook *Discovering Leadership: Designing Your Success* (2019). In addition to writing and speaking, Scott consults, facilitates workshops, and leads retreats across industries. Engagements include: Lubrizol, Key Bank, Federal Reserve Bank of Cleveland, Sherwin Williams, Progressive, Vocon, Forest City, NASA-Glenn, Cleveland Clinic, Medical Mutual, Leadership Cleveland, YWCA of Cleveland, and Cleveland Orchestra. Scott is the chair and co-founder of the Collegiate Leadership Competition and has served on the board of the International Leadership Association, Association of Leadership Educators, and OBTS Teaching Society for Management Educators.

# TOPICS COVERED

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## SEGMENT ONE: THE VIRTUAL LEADER

FOUNDATIONAL CONCEPTS OF VIRTUAL LEADERSHIP  
PEOPLE-ORIENTED AND PROCESS-ORIENTED COMPONENTS

## SEGMENT TWO: LEADERSHIP/FOLLOWERSHIP STYLES

THE PRIMARY LEADERSHIP STYLES  
THE PRIMARY FOLLOWERSHIP STYLES

## SEGMENT THREE: CORE ACTIVITY OF LEADERSHIP - PROBLEM SOLVING

SOLVE MODEL FOR NAVIGATING SIMPLE & COMPLEX PROBLEMS  
APPLICATIONS AND USES OF THIS MODEL

FOR REGISTRATION PLEASE CONTACT: **Evangelia Zouras** - IMS Regional Director - New-Jersey  
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