



## EVERYONE OWNS THE RESULTS - INSTILLING ACCOUNTABILITY TOP-TO-BOTTOM

with Linda Galindo

\$395 (US) per person

VIRTUAL SESSION (3-HOUR)

# EVERYONE OWNS THE RESULTS - INSTILLING ACCOUNTABILITY TOP-TO-BOTTOM

In today's work place, the concept of accountability has taken center stage as a vital business concern. Yet it is all too often confused with punishment, fault-finding, blame, and guilt. If employees take ownership for the success or failure of tasks, projects or initiatives, then an environment of trust, alignment, communication and accountability can be created.

**Personal accountability results in less time spent managing, and more time spent coaching, mentoring and leading.**

Employees who demonstrate

- Responsibility
- Self-Empowerment
- Accountability

are an organization's competitive advantage and the one's you want to develop as your organization's future leaders.

# LINDA GALINDO

---

Ms. Linda Galindo is a former radio news personality, turned author, educator, and keynote speaker on the topic of personal and organizational accountability. Her management consulting firm specializes in accountability education to a wide variety of organizations and industries including healthcare, government, financial services, and non-profits. She is an expert in the field of leadership and accountability. Her dynamic, practical and often humorous approach to accountability has left a lasting impression on thousands of people across the US and Canada. Over the past 19 years, she has worked with CEOs, surgeons, elected officials and the leadership of organizations including Intermountain Health Care, the Sundance Institute, Naval Reactors Facility, Park City Municipal Corporation, Abbott, MetLife and AAA of Southern New England. Galindo is the author of *Way to Grow!* (2003), *The 85% Solution; How Personal Accountability Guarantees Success No Nonsense, No Excuses* (Wiley, 2009), and *The Accountability Experience Facilitator's Guide Set* (Wiley, 2010). She co-authored *Where Winners Live - Sell More, Earn More, Achieve More Through Personal Accountability* (Wiley, 2013). Linda is a faculty Member for The Governance Institute and is a past Board Member the National Association of State Boards of Accountancy (NASBA) Center for the Public Trust (2005-2011).

## TOPICS COVERED

---

### THIS PROGRAM WILL SHOW YOU HOW TO:

- INSTILL ACCOUNTABILITY IN THE WORKPLACE STARTING WITH YOURSELF
- DEVELOP UP TO 3 CONCRETE STEPS TO TAKE WHEN YOU GO BACK TO WORK TO IMPLEMENT WITH YOUR EMPLOYEES
- FOCUS ON RESULTS NOT ACTIVITY
- LEAVE WITH CONCRETE, PRACTICAL APPLICATION OF PERSONAL ACCOUNTABILITY RESULTING IN LOW STRESS, PRODUCTIVITY AND JOB SATISFACTION

FOR REGISTRATION PLEASE CONTACT: **Stacey Schroeder** - IMS Regional Director - Cleveland  
Phone: **+1 (248) 910-5222** Email: [cleveland@ims-online.com](mailto:cleveland@ims-online.com) Website:  
<https://ims-online.com/leadership-development/Cleveland/8>