



## Time Allocation - Topics

### 10% Elevating your own performance

- Seeking real feedback
- Building authenticity
- Rethinking emotional intelligence
- Increasing self-reflection (activity)

### 25% Motivating and engaging the team

- Crafting audacious goals
- Building a culture of accountability
- Making rewards meaningful
- Breaking your status
- Sharing your mistakes (activity)

### 20% Communicating with impact

- Using the power of stories
- Evaluating the channels
- Nailing the presentation (activity)

### 25% Making wise decisions

- Avoiding the common cognitive biases
- Embracing a long-term perspective
- Maintaining integrity (activity)
- Building respect, not popularity

### 20% Creating positive change and improvement

- Learning to love learning
- Containing negative behavior
- Protecting the devils advocate
- Choosing a positive perspective

## Focus

### **Primary - Leadership Development**

Commitment, Communication, Developmental Perspective, Empathy, Interpersonal Relations

### **Secondary - Planning/Organizing**

Generate and Obtain Plan Support

### **Tertiary - Executing/Controlling/Evaluating**

Use of Authority, Delegation, Direction, Guidance, Discipline

## Level

Introductory

Intermediate

Advanced

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