



## The Emotionally Intelligent Leader: How Your EQ Determines Your Effectiveness & Success

### Session Details

Faculty: Dr. Hendrie Davis Weisinger Date: Tuesday, August 13, 2019

Location: DoubleTree by Hilton Hotel Cleveland - Independence 6200 Quarry Lane, Independence, OH 44131 Sign In: 8:30 AM

Phone: (216) 447-1300 Session: 9:00 AM - 4:00 PM

### Session Description

As the business environment continues to change, emotional intelligence skills will become increasingly important in determining who succeeds and who fails. This presentation will help participants develop the emotional intelligence competencies required by a position of leadership. Participants will assess, develop, and apply their own emotional intelligence and will learn how to cultivate emotional intelligence in their organization.

### Biography

Dr. Hendrie Weisinger is a celebrated, influential, world renowned psychologist. A New York Times Bestselling author, he is a leading authority in the application of Emotional Intelligence, an expert in Anger management, and the originator of the highly regarded techniques of Criticism Training, and the originator of the emerging new field, pressure management, his area of study for the last decade and the subject of his new book to be soon published by Random House. Dr. Weisinger is the author of several successful books that have been translated into over thirty languages. They include: *Nobodys Perfect* (Warner Books), a New York Times Bestseller. Dr. Weisingers *Anger Workout* (William Morrow) is now in its 33rd printing and has sold over 140,000 copies. *Anger at Work* (William Morrow) is, according to Library Journal of Congress, a book that: Managers at all levels will find this book useful. Highly recommended. *Emotional Intelligence at Work* (Jossey Bass) has sold over 55,000 copies and is considered the most practical book on the subject and Publishers Weekly points out: Contrary to the traditional view that emotions should be absent from the workplace, Weisinger reveals the many ways in which they are actually the dominant force in workplace actions and interactions." In the same vein, Dr. Weisinger became the first psychologist to customize emotional intelligence to a specific industry. The result: *The Emotionally Intelligent Financial Advisor*. He is also the author of *The Power of Positive Criticism* (AMACOM) which has been translated into twelve languages. His last book, *The Genius of Instinct* (Pearson) was the first book to introduce the principles of evolutionary psychology to everyday life.

### Guide to Participant Selection

Department	Admin	Distrib	Engr	Finc	H.R.	Legal	Mktng	IT	Or	Plng	Pchsg	R&D	Sales
<b>Senior Executive</b> (Pres. Exec & Sr VP)	3	3	3	3	3	3	3	3	3	3	3	3	3
<b>Executive</b> (VP & Gen'l Mgr)	3	3	3	3	3	3	3	3	3	3	3	3	3
<b>Senior Managers</b> (Div & Reg. Mgrs)	2	1	1	2	2	2	2	1	1	2	2	1	1
<b>Middle Managers</b> & Superintendents	1	1	1	1	2	1	1	1	1	1	1	1	1

### Time Allocation - Topics

20% Emotional intelligence and the four functions of leadership 20% Assessing your emotional intelligence at work20% Five competencies of the emotionally intelligent leader20% Applying your emotional intelligence20% Building the emotionally intelligent organization

## Focus

### **Primary - Leadership Development**

Adaptability, Communication, Creativeness, Developmental Perspective, Empathy, Initiative, Interpersonal Relations, Judgment, Motivation, Timing

### **Secondary - Planning/Organizing**

Decision Making, Use of Authority, Direction, Coordination, Guidance, Discipline

### **Tertiary - Executing/Controlling/Evaluating**

Problem Identification, Analysis, Evaluating Alternative Solutions

## Level

Introductory

Intermediate

Advanced

FOR REGISTRATIONS PLEASE CONTACT: **Cindy Smith**

Phone: **Office: +1 (440) 572-6041; Cell: +1 (440) 570-2292** Email: [cleveland@ims-online.com](mailto:cleveland@ims-online.com) Website:

[www.ims-online.com](http://www.ims-online.com)